

NeighborWorks[®] Campaign for Home Ownership 2002

NeighborWorks[®] Services

(60-Month Data: January 1, 1998 – December 31, 2002)

Services Provided by NeighborWorks [®] Organizations	Percent of New Homeowners
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Counseling Services

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| • Homebuyers Club/Group Counseling | 33% |
| • Individual Counseling | 13% |
| • Individual and Group Counseling | 51% |

Total Receiving Counseling Services	97%
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Construction Services

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| • Rehab | 7% |
| • New Construction | 4% |
| • Purchase-Rehab-Sale | 3% |

Total Receiving Construction Services	14%
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Financing and Loan-Packaging Services

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| • Loan Packaging | 13% |
| • Fully Financed or Partially Financed | 20% |
| • Combination of Above Services | 16% |
| • Other Types of Assistance | 14% |

Total Receiving Financial Services	63%
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