

NeighborWorks Training Institute Courses, Washington, DC

Course Length/Days › <i>course offerings subject to change</i>		Tuition	Mon-Tues Dec 6-7	Wednesday Dec 8	Thurs-Fri Dec 9-10
AFFORDABLE HOUSING					
AH102	The Basic Steps of Affordable Housing Development (formerly AH101b)	\$445			
AH113	Using the HOME Program	\$445			
AH121	Real Estate Financing Nuts and Bolts UPDATED!	\$240			
AH136	Selecting and Managing Your Development Team NEW!	\$445			
AH138	Managing Your Project During Construction NEW!	\$445			
AH180	Supportive Housing: A Strategy That Works for Tenants and Communities NEW!	\$445			
AH181	Supportive Housing: The Three Legged Stool of Financing NEW!	\$220			
AH182	Supportive Housing: Serving Tenants Effectively and Assuring Quality NEW!	\$445			
AH221	Project Feasibility Analysis UPDATED!	\$485			
AH225	How To Structure Your Deal: Making It a Reality	\$445			
AH226	Creative Project Financing Strategies UPDATED!	\$220			
AH228	Effectively Using Market Studies	\$220			
AH271	Budget Basics: Decoding the Mysteries of the ProForma NEW!	\$485			
AH291	REO Solutions: Property Assessment, Acquisition and Financing	\$445			
AH292	REO Solutions: Approaches to Efficiently Rehabbing REO Properties	\$220			
AH293	REO Solutions: Strategies for Selling or Leasing REO Rehabbed Properties	\$445			
AP301	Exit Strategies for LIHTC Projects	\$485			
ASSET MANAGEMENT					
AM103	Introduction to Asset Management for Board Members and Executive Directors	\$445			
AM121	Nuts and Bolts of Asset Management	\$660			
AM223	Financial Tools for Asset Managers (IREM ASM607) UPDATED!	\$760			
AM230	Property Management for Scattered Site Rental Housing NEW!	\$445			
AM242	Green Property Management: Techniques and Strategies NEW!	\$445			
AM244	Green Property Management: Educating Your Residents	\$445			
COMMUNITY AND NEIGHBORHOOD REVITALIZATION					
NR101	The Essential Tools of Successful Neighborhood Revitalization NEW!	\$515			
NR104	Getting Things Done in Neighborhoods through Strategic Collaborations	\$445			
NR127	How to Design and Deliver Effective Presentations	\$445			
NR171	Community Development: Past, Present and Future	\$485			
NR180	Neighborhood Revitalization: A Mobile Workshop	\$290			
NR261	Using Green Strategies for More Livable Neighborhoods NEW!	\$485			
COMMUNITY ECONOMIC DEVELOPMENT					
ED101	Community Economic Development Principles, Practices and Strategies UPDATED!	\$485			
ED110	Analytical Tools and Methods Used in Community Economic Development UPDATED!	\$220			
ED150	Commercial District Revitalization	\$445			
ED210	Positioning Programs for Success: Connecting Program Design to Community Economic Impact NEW!	\$445			
ED250	Intermediate Economic Development Finance (NDC)	\$710			
COMMUNITY ENGAGEMENT (Formerly Community Building and Organizing)					
CB101	Building Communities: The Basics and More	\$445			
CB103	Building Powerful Community Partnerships, Collaborations and Coalitions	\$445			
CB110	Community Organizing: Beyond Mobilization, Volunteerism, and Outreach UPDATED!	\$445			
CB121	Transforming Conflict Into Action	\$220			
CB122	Mobilizing Youth for Community Building	\$220			
CB180	Community Engagement: A Mobile Workshop NEW!	\$280			
CB230	Organizational Capacity Assessment for Community Building	\$220			
CB260	Taking Green Action in Your Community	\$485			
CB310	Advanced Community Organizing	\$445			
CB320	Value-Based Community Organizing	\$445			
CB350	Training Community Leaders: A Complete Curriculum NEW!	\$445			
ML165	How to Create a Social Media Strategy for Your Organization NEW!	\$240			
CONSTRUCTION AND PRODUCTION MANAGEMENT					
CP175	Inspection Basics for Rehab, Acquisition and Resale NEW!	\$485			
CP189	Automate Rehab with Housing Developer Pro® 3.0	\$485			
CP191	Intro to Healthy Homes UPDATED!	\$485			
CP199	Green Building Science UPDATED!	\$220			
CP201	Rehab Specialist Part I: Rehab Design and Production Systems	\$485			
CP204	Rehab Specialist Part II: Specification Writing and Cost Estimating	\$255			

100 Level – Fundamental course

200 Level – Intermediate course

300 Level – Advanced course

For updated offerings and to get additional information or register for a specific institute, visit www.nw.org/training.

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CP207	Rehab Specialist Part III: Managing Projects and Programs	\$485			
CP212	Materials and Methods of Construction UPDATED!	\$445			
CP215	Environmental Review Basics for NSP1, NSP2, HOME, CDBG and other HUD Grantees NEW!	\$485			
CP218	A Risk Management Primer for Housing Developers	\$220			
CP231	Building Multifamily Housing Part I: Project Managing the Development Process UPDATED!	\$445			
CP234	Building Multifamily Housing Part II: Project Managing the Design Process UPDATED!	\$220			
CP237	Building Multifamily Housing Part III: Project Managing the Construction Process UPDATED!	\$445			
CP241	Residential Green Building UPDATED!	\$445			
CP249	Green in Action – DC	\$270			
CP254	Generating Unrestricted Income – For-Profit Solutions to Non-Profit Finance	\$445			
RD220	Building a National Delivery System for Manufactured Housing NEW!	\$220			
HOMEOWNERSHIP AND COMMUNITY LENDING					
H0103	Lending Basics for Homeownership Counselors UPDATED!	\$710			
H0105	Compliance with State and Federal Regulations UPDATED!	\$470			
H0107	Understanding Credit Scoring	\$220			
H0108	Loan Servicing and Collections	\$660			
H0109	Foreclosure Basics UPDATED!	\$445			
H0109b	Foreclosure Basics UPDATED!	\$445			
H0110	Introduction to Homeownership Counseling UPDATED!	\$710			
H0111	Introduction to Home Equity Conversion Mortgages	\$515			
H0111b	Introduction to Home Equity Conversion Mortgages	\$515			
H0202	Making Home Affordable: A Breakdown of Program Components NEW!	\$310			
H0209rq	Financial Fitness: Teaching Financial Management Skills UPDATED!	\$710			
H0211	Credit Counseling for Maximum Results NEW!	\$710			
H0211b	Credit Counseling for Maximum Results NEW!	\$710			
H0220	Client Management and Tracking with CounselorMax™ NEW!	\$515			
H0220b	Client Management and Tracking with CounselorMax™	\$515			
H0222	CounselorMax™ for Decision Makers and Administrators NEW!	\$330			
H0229	Homebuyer Education Methods: Training the Trainer	\$1,215			
H0247	Post-Purchase Education Methods	\$1,215			
H0250	Homeownership Counseling Certification: Principles, Practices and Techniques Part I UPDATED!	\$1,215			
H0252	Effective Group and Telephone Foreclosure Counseling Strategies	\$485			
H0253	FHA-Insured Loans: An Affordable Mortgage Option UPDATED!	\$445			
H0260	Counseling Buyers of REO Properties UPDATED!	\$220			
H0272	Introduction to HUD's HECM Counseling Program Procedures and Roster NEW!	\$310			
H0275	Reverse Mortgage Counseling: Case Study Practicum NEW!	\$515			
H0307	Advanced Foreclosure: Case Study Practicum	\$485			
H0307b	Advanced Foreclosure: Case Study Practicum	\$485			
H0320	Developing and Implementing an Effective Foreclosure Program	\$485			
H0321	Developing Effective Loss Mitigation Negotiation and Sales Skills	\$485			
H0345rq	Foreclosure Intervention and Default Counseling Certification, Part I	\$1,215			
H0360	Homeownership Counseling Certification for Program Managers and Executive Directors NEW!	\$1,215			
H0910	SYMPOSIUM • The Mind of the Homebuyer: How Consumers Decide and Act	\$225			
MANAGEMENT AND LEADERSHIP					
ML101	Critical Thinking Skills	\$445			
ML105	Public Speaking	\$220			
ML120	Strategic Thinking and Planning	\$445			
ML142	Leading With the Spirit: Combining Leadership Development and Spirituality NEW!	\$240			
ML165	How to Create a Social Media Strategy for Your Organization NEW!	\$240			
ML173	Grant Proposal Writing	\$445			
ML226	Generate Revenue for Your Nonprofit's Long-Term Sustainability	\$485			
ML230	Greening Your Organization UPDATED!	\$220			
ML240	Board Oversight and Governance	\$660			
ML245	Leadership Development in Communities of Color NEW!	\$445			
ML250	Financial Management for Decision-Makers	\$660			
ML280	Coaching Skills for Managers	\$445			
ML282	How to Negotiate: The Most Important Skill You Will Ever Learn!	\$555			
ML370	Beyond Grants: Advanced Roundtable for Experienced Fundraisers NEW!	\$220			
ML375	Advanced Financial Analysis for a Sustainable Mission: Pricing, Funding and Management of Assets UPDATED!	\$580			
ML392	Next Steps for Organizational Succession NEW!	\$470			
ML394	Advanced Leadership for Organization Transformation	\$640			
RURAL COMMUNITY DEVELOPMENT					
RD220	Building a National Delivery System for Manufactured Housing NEW!	\$220			